

The UCSF Alliance Health Project supports the mental health and wellness of the lesbian, gay, bisexual, transgender and queer (LGBTQ) and HIV-affected communities in constructing healthy and meaningful lives.

## LIVES CHANGED



## FROM THE DIRECTORS

It may be difficult to imagine the first eight months of the 2019/2020 fiscal year, the time we longingly refer to as “BP” or before the pandemic. Yet, during that time, the staff at AHP were busy doing this mission-driven work: caring for clients, designing trainings, hiring staff, holding fundraisers, and producing four-star monitoring reports. We rolled out our new black and brown inclusive rainbow stripe logo, installed a contemporary reception desk, and began an intensive trauma-based training for our counselors. When the pandemic hit, many of our staff and clients were traumatized by memories of the fear, uncertainty and loss during the AIDS epidemic. With inspiring strength, we witnessed them transform their worry into action to respond to another pandemic.

Our 2020 story, like so many, is one of fortitude: of a world-class team, the wild resiliency of clients and the stepping up of our donors. With dedication, ingenuity, and resourcefulness the staff responded to the pandemic rapidly to keep our clients safely in care, while swiftly developing systems for onsite appointments and work-from-home rotations, finding technology for themselves and our clients to institute telehealth. Meanwhile, our remote team members squirreled away in tiny apartments, with children, roommates, and noisy neighbors, in search of privacy. It became abundantly clear, that the staff is laser-focused on making sure our clients are well taken care of.

During the early summer, as we watched another era of racial reckoning fuse following the murders of George Floyd Breonna Taylor and Ahmaud Arbery; we asked ourselves, “What can we do to contribute to anti-racism?” The staff organized “Pride is Protest” for our annual LGBTQ Pride event. We then hired a consultant to guide our entire organization in the long overdue process of addressing power, privilege and white supremacist policies. We are on the journey to become a passionate anti-racist organization.

This period has taught us so much about the people getting care at AHP, those working here and about ourselves. We are all connected in this world and need one another to make things better. We are better because of you.



**James Dilley, MD**  
Executive Director, Emeritus  
Professor of Clinical Psychiatry



**Lori Thoemmes, LMFT**  
Director

## ACCESSING SERVICES

Most of AHP's services, except for Sexual Health Services and drop-in support groups, require an intake appointment. For more info, contact us at 415-476-3902. Call Monday through Friday from 9 am to 11 am or by phone Tuesday and Thursday from 9 am to 11 am.

To get more information on all of our programs go to AHP's homepage:  
**[alliancehealthproject.ucsf.edu](http://alliancehealthproject.ucsf.edu)**



## MENTAL HEALTH & SUBSTANCE USE

**Help People Help Themselves.** Individual and group support, immediate intervention for people in crisis, and psychiatric assessment and medications management. Most mental health and support services are free; some have income or insurance status limits.

**Meet Folks Where They Are.** Harm reduction—individual substance use counseling, case management, and group support—creates a constructive and effective setting for addressing mental health and substance use concerns.



## SEXUAL HEALTH SERVICES

**Sex Is Good, Sex Is Fun, Get Tested, Stay Safe**

HIV and STD testing empowers people with information. For appointments, go to [AHPTest.org](http://AHPTest.org) to make your HIV/STD test appointment or call us at 415-502-TEST (8378)

AHP also provides clean syringes to people who inject drugs and runs one of the city's PrEP navigation programs, helping people assess whether PrEP is right for them and, if so, access it.



## SUPPORT GROUPS & WELLNESS WORKSHOPS

**Connect People Together.** Support and therapy groups help people build community and address mental health and wellness topics together. Groups vary in the number of weeks they last and in their target audience. Some focus on specific populations or topics.

**Feel Better Than Ever.** AHP also uses the power of community to promote a world of well-being through workshops and forums on both LGBTQ and HIV-related topics.



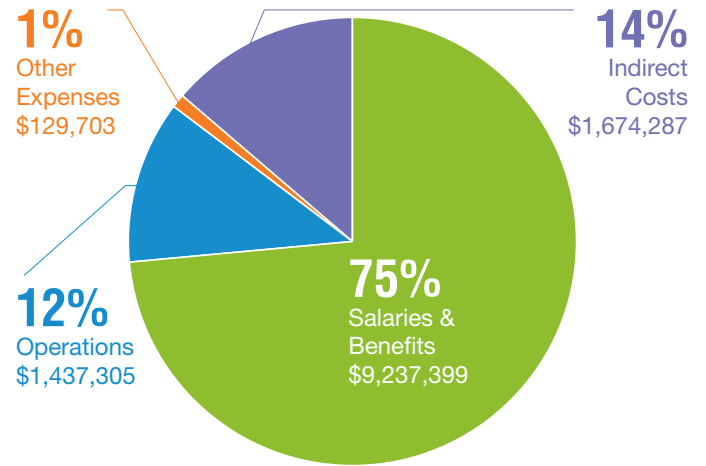
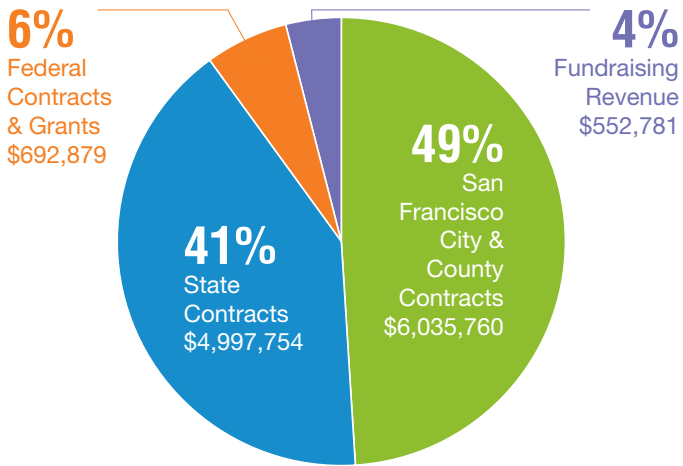
## TRAINING & RESEARCH

**Build Knowledge and Capacity.** AHP trains HIV test counselors, mental health and substance abuse professionals, and staff from agencies seeking to foster a well-informed, client-centered, culturally competent, stigma-free environment.

**Discover While Serving.** HIV and LGBTQ healthcare leads AHP staff to recognize gaps and develop ideas for filling them. AHP researches new approaches to HIV prevention and LGBTQ mental health.



# ANNUAL FINANCIAL REPORT 2019-2020



## REVENUE

### San Francisco City & County Contracts 49%

LGBTQ and HIV Mental Health Services	\$4,024,004
HIV+Case Management at ZSFG	\$513,508
Substance Use Treatment	\$469,545
Getting to Zero Intensive Case Management	\$389,277
HIV/STD Counseling and Testing	\$539,717
PrEP Navigation	\$99,709
<b>Total</b>	<b>\$6,035,760</b>

### State Contracts 41%

HIV Education and Training	\$1,132,231
HIV Surveillance, Prevention and Care	\$3,865,523
<b>Total</b>	<b>\$4,997,754</b>

### Federal Contracts & Grants 6%

Trauma Informed Assertive Case Management	\$561,003
Personalized Cognitive Counseling (PCC)	\$131,876
<b>Total</b>	<b>\$692,879</b>

### Fundraising Revenue 4%

Endowment Interest Income	\$63,389
Other Interest Income	\$10,165
Fundraisers, Foundations, Corporate and Individual Donations	\$412,171
Other Funding	\$67,057
<b>Total</b>	<b>\$552,781</b>

**Grand Total \$12,279,174**

## EXPENSES

### Salaries & Benefits 75%

Salaries & Wages	\$6,631,830
Employee Benefits	\$2,605,569
<b>Total</b>	<b>\$ 9,237,399</b>

### Operations 12%

<b>Total</b>	<b>\$1,437,305</b>
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### Other Expenses 1%

Required UCSF Fee for All Donations	\$19,278
Art for AIDS Fundraiser Expenses	\$104,840
Staff and Advisory Board Meetings	\$5,585
<b>Total</b>	<b>\$129,703</b>

### Indirect Costs 14%

includes university fees assessed on all gifts and grants

<b>Total</b>	<b>\$1,674,287</b>
<b>Grand Total</b>	<b>\$12,478,694</b>
<b>Change in Net Position</b>	<b>\$ -199,520</b>

### Reserves

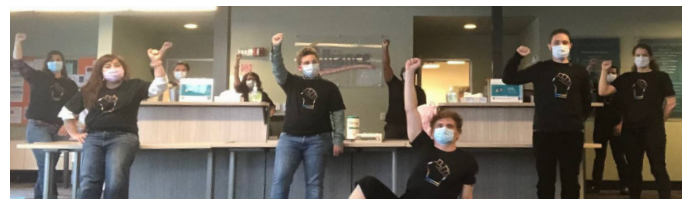
Unrestricted Operating Reserve	\$4,351
Restricted Reserves (Fundraising & Clinical P&L)	\$750,262
<b>Total</b>	<b>\$754,613</b>

### Restricted Endowment

<b>Total</b>	<b>\$1,416,387</b>
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### UCSF Restricted Research Chair

<b>Total</b>	<b>\$514,980</b>
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# DONORS 2019-2020

## \$25,000 - \$75,000

Hurlbut-Johnson  
Charitable Trusts  
Sophia Toh

## \$10,000 - \$25,000

Cynthia Farner  
Kilpatrick Townsend  
& Stockton LLP

## \$5,000 - \$10,000

Adobe Systems  
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& Jorge O. Morales

Les Gottesman (In  
memorium) & Megan  
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Ramos & Georg  
Krammer

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Meg & Thomas  
Cosby

James Dax

Christian Dowell

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Lesbians for Good

Robert Marks & Saul  
Rosenfield

Ryan McKeel

Bérénice Mettler

Stephan P. Ouellette  
& Dennis Gilbert

Uma Rani lyli & Gunja  
Gargeshwari

Reginald Snowden

Richard & Margaret  
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Janet Brayer

Joseph Brennan

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Marc Corra

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Philip & Sheri De  
Carlo

Frank Duff

Google

Eye Gotcha

Peter Farmer

Frederick Felman

Framecom

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Gerardo Rodriguez

Linda Gebroe

DK Haas & Trish  
Tunney

Emily Hale & Lucia  
Matioli

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Kaneko

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Christopher Loental

Catherine Mackey

Dennis Madura

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Randall

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Perrot

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Crockett

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Janice Stone

Julie Trestman

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Vong

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Corrine Hogan

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Camo Bortman &  
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Joseph Cecere

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Tim Connolly & Kit  
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Aryane Giranasi

Kathryn Gordon &  
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Foundation

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Lance Retherford

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Lisa Roth

Greta & Emmanuel  
Schnetzler

Jo Sellers

Barton Shulman

Amelia M Simon

Elizabeth Shober  
Smith & Colleen  
Smith

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David Tsai

Joe Tuohy

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Brande

Frank Van Duerm

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Scott Walton

Danielle Wohl

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## \$250 - \$500

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Robert Bregoff

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Doug Case & David  
Silven

Richard Childress &  
M. Jay Sanders

Margaret & Greg  
Damiano

Renee de Cossio &  
Rhett Currier

Cristel de Rouvray

Jacqueline  
Dominguez

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Julie Feuer

Scott Finsthwait

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Laura Honda

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Dennis Murphy

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Maggie Law

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Phoebe & Conan  
McHugh

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Scott Mertzluft

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Employee Matching  
Program

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Barbara Peterson

Irene Pleasure

Paul & Carol Reid

Samantha Sanders

Barry Schlesinger

Jen Shockey

Kevin & Lucinda  
Suttle

Holly Stevens

Lori Thoemmes &  
Susan Weigle

Kirk A. Vendas

Sindy Wan

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Amy Allen

Ali Aminian

Michele Anderson

Margot Antonetty

Joseph D. Aranda

Chris Arnold

Carrington Arredondo

Marietta Asemwota

Dena  
Aslanian-Williams

Ketan Aswani

Stephanie Avakian

Michellanne Baker

Robert Bateman

Dan Beaman

Melanie Jeanne Beck

Sandra Beck

Laura Berner

Alison Bing

Megan Bolton

Elizabeth Bontrager

Ani Boursalian

James Boyd

Carlos Brache

Suzy Brady

Marilyn Brown &  
Meredith Rogers

Allison Cavanagh

Anant Chander

Sam Chasse

Danielle Clark

Kathleen Corrigan

Lisa Creed

Ra Criscitiello

Susan D'Arcangelo

Tim Davenport

Whitney Davis &  
Benny Garcia

Bench Deagle &  
Johnny Botts

Jessica Donohue

Ron Drago

Jean Duncan

Lynn Duncan

John F. Dynia

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John P. Esterle &  
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Shirin Etesam

Yvette Fagan

Randy Figures

Adda Fleiner

Anessa Flentje

Julie Frank

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Carla Garbis

Miriam Garfinkel &  
Maggie Hochfelder

Gregg Gerst & Troy  
Corpening

Susan Getman &  
Donald Kelley, Jr.

Murtuza Ghadiali,  
MD & Christopher  
Wardell

Levi Gharagozian

Laurie Ghielmetti

Gilead Sciences, Inc.  
Employee Matching  
Program

Ken Gladstone &  
Eliseo Amezcua

Ellen Goldstein

Gordon Goode &  
Bob King

Theresa Green

Bryant Gudoz

Shawn Hall

Richard Hanson &  
Steve Rogers

Douglas C. Harris

Joan Hauser

Anka Hedlund

Reggie Hillmon

Bradford R. Hise &  
John Downey

James Hogan

Emma Holmes

Xiaoming Hu

Shane Humphreys

Mr. & Mrs. Janes

Adri Jayaratne

Annette Johnson

John A. Johnson

Mark Johnson

Mark David Johnson

Ira Kahn

Beanie Kaman &  
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Mary Kealy

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