FROM THE DIRECTOR

In year three of the COVID pandemic, our community’s unwavering capacity to care for underserved San Franciscans has given me strength. Exasperated by the social backlash toward gender, sexuality, and racial justice and progress, AHP’s staff and donors have astounded me with their commitment to the mental health and wellness of our clients.

This past year required us all to find new ways to adapt and highlighted the importance of our relationships with each other and our community. We got through the angst of the sale of the AHP Services Center at 1930 Market Street and our new lease came with a market rate rent increase. That sale led to an earthquake safety review by UCSF and a mandate to undergo a substantial earthquake retrofit. After months of negotiations and preparations to empty our offices and relocate our staff and clients to our administrative offices, we waited while delays in planning and construction extended the timeline. I am so impressed by how well our staff and clients have adapted to these challenges and we are all looking forward to returning to the clinic in the first quarter of 2023.

At the same time, our commitment to dismantling white supremacy individually and structurally continues. Many of our staff are participating in a year-long somatic racial healing course utilizing Resmaa Menakem’s book My Grandmother’s Hands. Staff members have also contributed to the development of our agency Anti-Racism Commitment Statement; a supervisor evaluation tool to address structural power imbalances; and hiring and recruitment processes designed to address unconscious bias. This ongoing process of increasing staff diversity and equity will have incalculable benefits to our clients and is central to our values as an organization.

We were thrilled to gather at in-person LGBTQ+ Pride events for the first time in two years with our booth at the Trans March and marching together in the SF Pride Parade. We gathered for fundraisers, retirement parties, and our Sexual Health Service team’s incredible AHP & Chill events promoting HIV prevention and PrEP for trans women, Black and Latinx folks, and People of Color who are at the highest risk of developing new HIV infections.

In October 2021, we held our annual fundraiser, Art for AIDS, virtually, for the second year in a row and thanks to our supporters, we raised an impressive $262,000. We are so grateful to the artists, sponsors, donors, and buyers for making our event a success.

As I write this, my final annual report summary letter, I am confident the organization will thrive with the same devotion under the new Director, and with your help will continue to be a beacon of light while caring for the mental health and wellness of LGBTQ+ and HIV-affected clients.

In solidarity,

Lori Thoemmes, LMFT
Director
MENTAL HEALTH & SUBSTANCE USE

Help People Help Themselves. Individual and group support including immediate intervention for people in crisis, psychiatric assessment and medication management. Most mental health and support services are free; in some cases, income or insurance limits apply.

Meet Folks Where They Are. Harm reduction—individual substance use counseling, case management, and group support—creates a constructive and effective setting for addressing mental health and substance use concerns.

TRAINING & RESEARCH

Build Knowledge and Capacity. AHP trains HIV test counselors, mental health and substance use professionals, and staff from agencies seeking to foster a well-informed, client-centered, interculturally responsive, stigma-free environment.

Discover While Serving. HIV and LGBTQ+ healthcare research leads AHP staff to recognize gaps and develop ideas for filling them. AHP researches new approaches to HIV prevention and LGBTQ+ mental health.

SUPPORT GROUPS & WELLNESS WORKSHOPS

Connect People Together. Support and therapy groups help people build community and address mental health and wellness topics together. Groups vary in the number of weeks they last and in their target audience.

Feel Better Than Ever. AHP also uses the power of community to promote a world of well-being through workshops and forums on both LGBTQ+ and HIV-related topics.

Our Services
SEXUAL HEALTH SERVICES

Sex Is Good, Sex Is Fun, Get Tested, Stay Safe

HIV and STD testing empowers people with information. For HIV/STD appointments, go to AHPTest.org or call us at 415-502-TEST (8378).

AHP provides clean syringes to people who inject drugs and runs one of the city’s PrEP navigation programs, helping people access PrEP.

HIV Positive Results 5 (1%)

493 HIV Tests

Syphilis Positive Results 2 (0.7%)

276 Syphilis Tests

Hepatitis C Positive Results 0 (0%)

28 Hepatitis C Tests

Gonorrhea Positive Results 4 (1.3%)

Chlamydia Positive Results 8 (2.5%)

316 Gonorrhea & Chlamydia Tests
**ANNUAL FINANCIAL REPORT 2021-2022**

### San Francisco City & County Contracts 53%
- LGBTQ and HIV Mental Health Services $4,500,997
- HIV+Case Management at ZSFG $787,628
- Substance Use Treatment $507,256
- Getting to Zero Intensive Case Management $425,373
- HIV/STD Counseling and Testing $604,718
- PrEP Navigation $105,781
  **Total** $6,931,753

### State Contracts 40%
- HIV Education and Training $1,082,000
- HIV Surveillance, Prevention and Care $4,240,102
  **Total** $5,322,102

### Federal Contracts & Grants 4%
- Trauma Informed Assertive Case Management $558,280
  **Total** $558,280

### Fundraising Revenue 3%
- Endowment Interest Income $72,410
- Other Interest Income $0
- Fundraisers, Foundations, Corporate and Individual Donations $273,513
- Other Funding $40,000
  **Total** $385,923

### Salaries & Benefits 75%
- Salaries & Wages $7,041,905
- Employee Benefits $2,568,148
  **Total** $9,610,053

### Operations 11%
- Required UCSF Fee for All Donations $19,516
- Art for AIDS Fundraiser Expenses $65,397
- Staff and Advisory Board Meetings $823
  **Total** $1,482,795

### Indirect Costs 14%
- Includes university fees assessed on all gifts and grants
  **Total** $1,738,867

### Grand Total $12,831,715

### Change in Net Position $366,341

### Reserves
- Unrestricted Operating Reserve $2,476
- Restricted Reserves (Fundraising & Clinical P&L) $486,894
  **Total** $489,370

### Restricted Endowment
  **Total** $1,416,434

### UCSF Restricted Research Chair
  **Total** $455,539
DONORS 2021-2022

$10,000 - $25,000
- Gilead Sciences, Inc.
- James W. Dilley, MD & Jorge O. Morales
- Cyrus
- Sanandaji

$5,000 - $10,000
- Presidio Bay Ventures
- UCSF/ZSFG
- Department of Psychiatry
- West Builders Inc.
- James Bacchi & William Scott Balentine
- Cynthia Farner
- Jodi Westbrook Flowers, Esquire
- Anthony & George Harrison, MD
- Bob Ross Foundation
- Matthew Meiners
- Kate Shumate
- Diane B. Wilsey

$2,500 - $5,000
- UCSF/ZSFG
- Associate Dean’s Office
- Julie Armistead & Fred McNeer
- Susan Breall
- Joseph Brennan
- Dee Hampton
- Enchi Liu
- Bérénice Mettler
- Irene Pleasure
- Sophia Toh

$1,000 - $2,000
- Adirondack Foundation
- Andrea Schwartz
- The Arthur J. Gallagher Foundation
- Brio Financial Group
- SJ Cimino Electric, Inc.
- Michelanne Baker
- Jan Baughman
- Tracy Broadman

Michelle Cataldo & Bard Adler
Shirley & Stephen Cookston
Mary Corrigan
Philip & Sheri De Carlo
Angelo DiPietrantonio
DK Haas & Trish Tunney
Brad Hare, MD & Gary Larioza
Chance Kaleimakalii Ramos & Georg Krammer
Maggie Law & Ritu Bhargavan
Suzanne Luger
Robert Marks & Saul Rosenfield
Jamie Moran
Courtney Norris
Stephan P. Ouellette & Dennis Gilbert
Kenneth Pearce
John Randell & Kevin Berry
Gabriel Sarah, MD
Annette & Mark Schutz
Barton Shulman
Amy & Matthew State
Lori Thoemmes & Susan Weigle
Jeffrey L. Wolf & Joanne Otani

Community Thrift Store
Horizons Foundation
Judith Ahrens
Andrew Charles Blonde
Camo Bortman & Dwayne Shanz
Geoffrey B. Dryvynsyde
James & Lynn Fitzwater
Dennis Madura
Kristi McCahon
Dena Narbaitz
Sean O’Donnell
Atif Shaikh, DO
Martha Shumway
Lisa Weindorf
Scott Williams & Scott Walton
Holly & Albert Wong

$250 - $500
- Brian Chaboyer
- John A. Fassett
- Charles Fordham von Reyn
- Angela Friday
- Ramón Matos

$500 - $1,000
- Anonymous
- Erin Breland
- Joseph Cecere
- Jessica Eisenlord
- John P. Esterle & Mary Beth Reticker
- Robert Leonard Frank
- Judy Groulx
- Fran Halliday
- Kamal Harb
- Mark Heizer
- Jeffrey L. Javits
- Denise Laws
- Samuel Luckenbill
- Judy Minton
- Sydney Pietrzak
- Sheldon Safir
- Peter Scott
- William & Patricia Tunney
- Cinthia Varkevisser
- Sheila Von Driska
- Nico van Dongen & Marie Sayles
- Susan C. Walter

$100 - $250
Alliance Health Project is a UCSF program located in the Department of Psychiatry and Behavioral Sciences at ZSFG. Founded in 1984 at the height of the AIDS pandemic, our staff and impact have expanded throughout the decades. Our organization is represented above in a non-hierarchical structure reflective of our commitment to equity and our goal of abolishing systems of injustice.